



**University of
Zurich**^{UZH}

**Zurich Open Repository and
Archive**

University of Zurich
University Library
Strickhofstrasse 39
CH-8057 Zurich
www.zora.uzh.ch

Year: 2010

Interpersonal motivation

Grosse Holtforth, M ; Thomas, A ; Caspar, F

DOI: <https://doi.org/10.1002/9781118001868.ch27>

Posted at the Zurich Open Repository and Archive, University of Zurich

ZORA URL: <https://doi.org/10.5167/uzh-44727>

Book Section

Originally published at:

Grosse Holtforth, M; Thomas, A; Caspar, F (2010). Interpersonal motivation. In: Horowitz, L M; Strack, S. Hand-book of Interpersonal Psychology : Theory, Research, Assessment and Therapeutic Interventions. New York, US: Wiley, 107-122.

DOI: <https://doi.org/10.1002/9781118001868.ch27>

CONTENTS

- Foreword xi
Leslie C. Morey
- Contributors xiii
- 1 Introduction 1
Stephen Strack
Leonard M. Horowitz
- Part I Theoretical Perspectives 15**
- 2 An Attachment-Theory Framework for Conceptualizing Interpersonal Behavior 17
Phillip R. Shaver
Mario Mikulincer
- 3 Relatedness and Self-Definition in Normal and Disrupted Personality Development 37
Sidney J. Blatt
Patrick Luyten
- 4 Origins and Applications of the Interpersonal Circumplex 57
Marc A. Fournier
D. S. Moskowitz
David C. Zuroff
- 5 Evolution, Life History Theory, and Personality 75
Jeffry A. Simpson
Vladas Griskevicius
John S. Kim
- 6 The Five-Factor Model, Five-Factor Theory, and Interpersonal Psychology 91
Paul T. Costa, Jr.
Robert R. McCrae
- Part II Basic Interpersonal Processes and Mechanisms 105**
- 7 Interpersonal Motivation 107
Martin Grosse Holtforth
Andrea Thomas
Franz Caspar
- 8 Interpersonal Complementarity 123
Pamela Sadler
Nicole Ethier
Erik Woody
- 9 Empathic Accuracy and Inaccuracy 143
Kathryn H. Rollings
Ronen Cuperman
William Ickes
- 10 Person Perception, Dispositional Inferences, and Social Judgment 157
Daniel Leising
Peter Borkenau
- 11 The Role of Nonverbal Communication in Interpersonal Relations 171
Robert Gifford

Part III Personality and Interpersonal Interactions 191

- 12 Trust as Motivational Gatekeeper in Adult Romantic Relationships 193
Sandra L. Murray
John G. Holmes
- 13 An Attachment-Theory Perspective on Social Support in Close Relationships 209
Nancy L. Collins
Máire B. Ford
Brooke C. Feeney
- 14 Conceptualizing Relationship Violence as a Dyadic Process 233
Kim Bartholomew
Rebecca J. Cobb
- 15 Differentiating the Dark Triad Within the Interpersonal Circumplex 249
Daniel N. Jones
Delroy L. Paulhus
- 16 Social Allergens 269
Brian P. O'Connor
- 17 Social Domains, Personality, and Interpersonal Functioning 281
Jonathan Hill
Paul A. Pilkonis
Julia Bear

Part IV Assessment of Interpersonal Characteristics 297

- 18 Circular Reasoning About Circular Assessment 299
Michael B. Gurtman
- 19 Circumplex Measures of Interpersonal Constructs 313
Kenneth D. Locke
- 20 Structural Analysis of Social Behavior (SASB): Studying the Nature of Nature 325
Lorna Smith Benjamin

- 21 Interview Measures of Interpersonal Functioning and Quality of Object Relations 343
Henning Schauenburg
Tilman Grande

Part V Psychopathology and Health 357

- 22 Interpersonal Diagnosis of Psychopathology 359
Aaron L. Pincus
Aidan G. C. Wright
- 23 Personality Disorders 383
John F. Clarkin
Kenneth N. Levy
William D. Ellison
- 24 Interpersonal Process and Trauma: An Interactional Model 405
Nicole R. Nugent
Ananda B. Amstadter
Karestan C. Koenen
- 25 Depressive Disorders and Interpersonal Processes 425
Chris G. Segrin
- 26 Interpersonal Processes in the Anxiety Disorders 449
Lynn E. Alden
Marci J. Regambal
- 27 An Interpersonal Perspective on Risk for Coronary Heart Disease 471
Timothy W. Smith
Jenny M. Cundiff

Part VI Interpersonal Therapeutic Interventions 491

- 28 Interpersonal Issues in Treating Children and Adolescents 493
Natalie M. Costa
Kristy E. Benoit
Thomas H. Ollendick

- 29 The Therapeutic Alliance: Research and Theory 509
Louis G. Castonguay
Michael J. Constantino
James F. Boswell
David R. Kraus
- 30 Interpersonal Interventions for Maintaining an Alliance 519
Catherine Eubanks-Carter
J. Christopher Muran
Jeremy D. Safran
Jeffrey A. Hayes
- 31 Interpersonal Psychotherapy (IPT) 533
Meredith Gunlicks-Stoessel
Myrna M. Weissman
- 32 Time-Limited Dynamic Psychotherapy 545
Hanna Levenson
- 33 Group Therapies 565
William E. Piper
John S. Ogrodniczuk
- 34 Summary and Concluding Remarks 579
Leonard M. Horowitz
Stephen Strack
- Author Index 593
- Subject Index 627

